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LAW GROUP

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The Wagner Law Group Announces New Florida Estate Planning Resources

Prominent ERISA and employee benefits law firm, The Wagner Law Group, has expanded its practice resources to include sophisticated trust and estate counsel in Florida. “We represent investment advisors, broker dealers, insurance companies and other financial services firms that are among the nation’s best. Estate planning lies at the core of their businesses. Bringing expanded estate planning services to those businesses and to individual clients is a perfect fit and natural growth for our firm,” says Marcia Wagner, the firm’s founder and Managing Partner.

Extending from its strong trust and estate practice headquartered in Boston and led by Regina Snow Mandl, The Wagner Law Group has added industry veterans, Jay Beskin, JD, CPA, of counsel to the firm, and Kim Shaw Elliott, JD, LLM, MBA, a partner, to lead a Florida-based trusts and estates team. Since 1979, Mr. Beskin has worked with individuals and business owners to ensure cost-effective transfer of family wealth to desired beneficiaries, including charities, with minimal estate and gift taxes. Mr. Beskin also represents emerging and mature businesses in most aspects of corporate law, including employee, shareholder and partnership agreements, financing and leasing agreements, mergers and acquisitions, and general business agreements. Ms. Elliott, an ERISA investment lawyer, offers estate planning as an added value to her financial advisor clients, leveraging her tax, securities and insurance expertise.



[Kim Shaw Elliott](#)



[Jay Beskin](#)

The Wagner Law Group

The Wagner Law Group is a nationally recognized practice in the areas of ERISA, employee benefits and executive compensation, labor, employment and human resources, investment management, bankruptcy and restructuring, HIPAA, privacy and security, litigation, tax-exempt organizations, trusts and estates and family law.

Ms. Elliott explained that company-paid estate planning, which has long been a staple executive perk, is moving downstream as part of a growing employer-sponsored financial wellness movement. Employers that offer estate planning benefits to their employees need quality firms that can deliver these new benefits – a position for which The Wagner Law Group is well suited.

Ms. Mandl added that many wealthy individuals split their time between homes in Florida and other states. “Regardless of where they reside at the time of death, ‘snow birds’ and Florida citizens alike need legal counsel in Florida for pre-death planning as well as post-death resolution of their estates,” she noted. The Wagner Law Group now offers probate services throughout the state.

Established in 1996, The Wagner Law Group is dedicated to the highest standards of integrity, excellence and thought leadership and is considered to be amongst the nation's premier ERISA and employee benefits law firms. The firm has 10 offices across the country, providing unparalleled legal advice to its clients, including large, small and nonprofit corporations as well as individuals and government entities worldwide. The Wagner Law Group's 35 attorneys, senior benefits consultant and seven paralegals combine many years of experience in their fields of practice with a variety of backgrounds. The firm is recognized by U.S. News and World Report as a Tier 1 Best Law Firm in the areas of ERISA and employee benefits. Nine of the firm's attorneys are AV-rated by Martindale-Hubbell and nine are Fellows of the American College of Employee Benefits Counsel, an invitation-only organization of nationally recognized employee benefits lawyers. Seven of the firm's attorneys have been named to the prestigious Super Lawyers list for 2020, which highlights outstanding lawyers based on a rigorous selection process. The Wagner Law Group is certified as a woman-owned and operated business by the Women's Business Enterprise National Council.



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